

Power Presentations

Course No.

7906

Description

A powerful presentation is credible, informative, clear, and inspires others to action; the difference between success and failure. The ability to inform, motivate, and persuade others through a presentation is an essential productivity tool for Keane.

This two-day seminar provides a supportive environment in which executives, managers, sales people, and other high-profile individuals are able to hone their presentation skills. Participants will present at least seven times over the course of two days. Presentations are videotaped, evaluated, and individually reviewed with each member of the class. Class sizes are intentionally kept small to allow personal attention.

Audience

Employees who have some prior public speaking experience will benefit from this course. It is particularly useful for employees who speak in management meetings, sales people, and anyone who speaks in front of groups. This is a more advanced seminar and is not recommended for those new to public speaking.

Course Outline

- Making a positive first impression
- Demonstrating credibility
- Presenting complex information
- Communicating with greater impact
- Motivating others to action
- Responding to pressure situations
- Inspiring others to embrace change

Format

Two-day seminar that runs on consecutive weekdays from 9:00 AM to 5:00 PM

About Keane

Keane partners with businesses and government agencies to *optimize* IT investments by delivering exceptional evolution, operation, and maintenance of mission-critical systems and business processes. A US company with a large offshore capability, Keane combines local knowledge and local senior leadership with scalable global delivery that results in low-risk, actionable, cost-effective services and solutions – and a partnership that feels like an extension of your organization.

In business since 1965, Keane is an agile, full-service IT services firm headquartered in the United States with approximately 12,000 employees globally. For more information on Keane's services, solutions, products, and locations, please visit www.keane.com.