
Keane Client Story:

Industry: Energy and Utilities

Offering: EPM/GRC | SAP BusinessObjects Planning and Consolidation, version for SAP NetWeaver Implementation



Keane Assists Energy Company with the Development of a Unified Budgeting Platform

Keane integrated nine disparate business units onto the SAP BusinessObjects Planning and Consolidation 7.5 Version for SAP NetWeaver application platform. This was the First SAP BPC 7.5 for NetWeaver Implementation in North America.

Abstract

This energy company needed a unified means to analyze its entire enterprise's financials in order to significantly enhance financial controls and gain further cost synergies. To accomplish this, Keane integrated nine disparate business units using multiple budgeting applications into SAP's leading enterprise performance management application. This enabled the company to better understand, manage, and execute on business decisions across their enterprise.

private sectors operates nine business groups with four of these in the nuclear business sector and the remaining five in the commercial power generation part of the business. The enterprise had grown significantly both organically and via acquisition and was planning to become a public company.

This energy company was the first go-live implementation in North America for SAP's BusinessObjects Planning and Consolidation 7.5 version for SAP NetWeaver.

Our client used different budgeting solutions, charts of accounts, and processes across its nine business units to manage its budgeting process. This required significant effort to incorporate the data. For example, it took the company more than two business days to run quarterly forecasts.

Challenge

This leading, international provider of nuclear operations and power generation for both the public and

This situation made it challenging for our client to get a holistic view of the ongoing performance of its entire enterprise. It also made it arduous to continue to drive down costs, support

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the strategic plan, and implement future business processing reengineering initiatives. In addition, since many of the company's legacy budgeting systems were spreadsheet based, our client had to deal with accuracy issues and risk related to version control. Finally, the enterprise needed to incorporate data from locations involved in classified work for the government without violating strong security protocols. The new application had to address these issues and bring all business units onto a unified chart of accounts and a unified platform.

Solution

In order to better serve its customers and support a global understanding and management of the client's business, Keane spearheaded the development of a single budgeting platform. More specifically, Keane provided guidance and leadership in the implementation of SAP BPC 7.5 on the NetWeaver platform. Additionally, a single chart of accounts was implemented to allow transparency across the reporting of the enterprise.

To enable our client to achieve both a unified budget process and platform including a worldwide chart of accounts, Keane standardized the company on budgeting and forecasting best practices discovered at one of the client's business units. For those business units not integrated within the company's network due to security protocols, Keane developed a process to securely collect budget templates via email.

Since our client was an SAP enterprise, another area of particular interest to

the company was to be able to use its budgeting transactional data to achieve a global look at their P&L plan. This in turn would enable our client to more successfully implement its financial plans.

To deliver this solution in a rapid timeframe, Keane used a customized approach based upon SAP's ASAP methodology, as well as its own implementation tools, programs, and templates that incorporate lessons learned and best practices from over 40 years of successfully delivering enterprise solutions. Keane also implemented a series of customized training programs to support the transition to the new platform.

Results

Our client is now able to better understand and manage the business and implement their financial strategy as a result of the unified budgeting platform. In addition, the company is able to manage risk via what-if scenarios as all business units are using a unified chart of accounts.

Keane's unified budgeting solution also provides the company with a simplified process for generating a global plan P&L. No additional imputing of data is required. This is due to the fact that SAP BPC 7.5 on the SAP NetWeaver platform is able to easily and efficiently interact with the SAP ECC (Central Component) system both in master data updates and in planning at the transactional data level of detail. In fact, the planning data is retracted automatically for further reporting and analysis.

In summary, Keane's unified budgeting platform solution provided the following business benefits:

- » Significantly improved operating controls.
 - » Integrates with other SAP financial applications via the ECC.
 - » Automated quarterly forecasting.
 - » Enhanced accuracy and dependability of data.
 - » Reduced cost of maintenance.
 - » Enables future reengineering of other processes.
 - » Better supports financial and strategic plans.
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Thanks to master data automation that allows for data updates, quarterly forecasts that previously took over two days to complete is now finished in less than one hour. Perhaps more importantly, the system now supports our client's ongoing efforts to drive

down costs as a percentage of revenue and make integrating future acquisitions within their financial processes far easier.

About Keane

Keane, an NTT DATA Company, is an IT services firm headquartered in the US with more than 12,500 professionals worldwide. For 45 years, Keane has been an Application Services specialist with distinguished project management credentials. Today, we offer a flagship suite of Application Services, as well as Infrastructure and Business Process Outsourcing solutions delivered through onsite, nearshore, and offshore resources.

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